

PRESS RELEASE: 17TH APRIL 2004

New Pallet Manufacturing Company Capitalises on Production

Capital Pallets has invested wisely in equipment, awarding BeA Fastening Systems Limited, one of Europe's leading suppliers of performance led pneumatic tools and fasteners, a major three-year contract to supply no less than 36 million nails. The supply agreement comes following a period of intense negotiations and a detailed overview of tools and equipment and will allow Capital Pallets to realise the full potential of production.

BeA has also supplied six high-speed, reliable DC 550 Coil Nailers, which are capable of driving a full coil of up to 350 nails with exceptional penetrative power and accuracy. The new tools will yield, on average, over 7,000 pallets per week, during five eight-hour shifts. Thanks to the rapid firing of the tool, a standard sized pallet measuring 2 sqmt can be manufactured in under two minutes.

"Following in-depth research, we specified BeA Fastening Systems on two main counts," commented Martin Brett, partner at Capital Pallets. "Despite the fact the tools and nails are competitively priced, the product performance remains second to none. Furthermore, the high level of service provided by both engineers and the sales department and the hands on approach means that BeA takes the responsibility of scheduling orders and ensuring supply of the nails meets demand."

Capital Pallets currently uses nails with an angular ring of 2.3mm by 50mm in length to manufacture pallets measuring up to 2sqmt. However, the Nailer will accept a wide nail range from 2.1mm to 2.3mm in diameter and will take nail lengths 25mm to 55mm, which reduces the number of different tools required for specific applications.

The extensive nail range, including plain and ring shank nails in black, galvanised and stainless steel means that the DC550 is not only suitable for pallet manufacture, but also the production of packing cases, crates, sheds, garden furniture, fencing and decking.

Weighing only 2.5kg, the small, adept machine measures only 283mm H x 336mm L x 131mm W. It has been ergonomically designed, making full use of modern materials such as alloys and reinforced nylons to redistribute and balance tool weight around the trigger.

Good proportion and balance; easy to manoeuvre; simple to load and unload are just some of the essential features which will leave operators reeling – the new Nailer is genuinely operator-friendly. Furthermore, as with all BeA's tools, the DC Coil Nailer is virtually maintenance-free which helps to keep production costs down.

An enormous stock holding, rapid order turnaround, together with 72-hour or emergency overnight delivery reduces the need for clients to carry large stocks. The customer service department boasts a tailor-made computer system which provides immediate information on stock availability and client history.

BeA Fastening Systems Limited is at the forefront of fastening applications, with a comprehensive range of products that are lightweight, accurate, easy-to-use, reliable, weight balanced around the trigger, not to mention easy-to-load. The company is renowned when it comes to product performance and longevity.

For literature and pricing information on the complete range of equipment and materials available from BeA contact the sales office on 0800 0935154 or log onto www.bea.uk.com for further details.

Note to Editors

- Capital Pallets Solutions Limited was formed in August 2003 by Martin Brett, David Atkinson and Gordon Gibson, who, prior to launching the business, we all senior managers at MFI
- The company has just secured a major three year contract with MFI, to supply a range of pallets
- The three partners collective have over 70 years experience in the furniture industry

ENDS...

Press Contact: Jo Bell – splash pr and design ltd
Telephone: (01653) 698986
Email: jo@splash-pr.com